The transportation sector has seen year-over-year (YOY) growth in Class 8 tractor sales in the first quarter of 2019. While trailer and Class 8 tractor orders have begun to slow down due to available capacity constraints, demand remains strong thanks to a continued increase in freight tonnage, which has increased 3.6% YOY.

**REVENUE UP, SPENDING HIGH**

With major construction equipment manufacturers posting double-digit revenue increases, and projected increases in total U.S. engineering and construction spending, the overall outlook of the industry remains positive.

**EVERY TRACTOR HAS ITS PRICE**

As the market tightens, prices for used Class 8 tractors continue to be affected—evident in February of this year as average prices increased to $48,173.

**TRUCKIN’ ALONG**

While orders slowed considerably in March 2019 due to record backlogs, Class 8 tractor sales surged ahead 18%. Sales are projected to jump 3% overall YOY, with a forecast of approximately 264,000 units to be sold this year.

**LOOKING FOR THE ON-RAMP**

After a slow start to 2019 with decreases in total intermodal volumes, a fall in ISO container units, a downturn in combined U.S. carloads, and the largest annual decline for domestic containers, the North American intermodal market hopes for a more promising second quarter.

**EVERY TRACTOR HAS ITS PRICE**

As the market tightens, prices for used Class 8 tractors continue to be affected—evident in February of this year as average prices increased to $48,173.

**USED CLASS 8 TRACTOR PRICES**

$48,173 on average

**USED CLASS 8 SLEEPER CABS**

$55,817 on average

**TOWER POWER**

A steady growth in non-residential building starts in 2019 has contributed to increased demand for tower cranes, to the tune of 75%–90% industry utilization rates in most parts of North America.

**SMOOTH SAILING AHEAD**

Engineering and construction spending is projected to pick back up after a slight decrease in the first quarter of 2019. Class 8 tractor prices are trending high and, while the North American intermodal market has been hit hard, the outlook for a bounce back remains promising.